

FUTURE. HUMAN. DESIGN.



My coachsultant profile

That's me

- \cdot coach and psychologist
- Tiara True Leadership Modelsm Coach
- product developer of digital services
- organizational developer in agile settings
- \cdot innovation facilitator

That's what I do

- \cdot workshops
- $\cdot \ \text{coachings}$
- \cdot coachsulting
- $\cdot \text{ analyses }$
- \cdot consulting
- strategy/concepts
- · development programs
- \cdot knowledge nuggets
- \cdot coaching journeys
- digital brand
 communication

My favorite roles

- · corporate psychologist
- \cdot brand strategist
- \cdot coach, supervisor, mentor
- sparring for Board/CEO/ Independents
- · crisis manager

My method kit, my tools, my programs

For Leaders

- Tiara: Leadership StatementSM,
 Wisdom GuidelinesSM, 3 QueensSM,
 Core ValuesSM, Career PlanSM
- · Agile Leadership^{KF}
- · Masterclass Program
- · Next Level Program
- · Inspired Digital Leaders Program

For Brands

Development

• Purpose: Golden Circle, Brand Wheel, Positioning^{KF}

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· Business Model Canvas

Performance

- · Proto Personas
- · Client Journey
- · Jobs to be done
- · Employership

For Entrepreneurs

- · psychology of entrepreneurship^{KF}
- Yebisu Assessment Tool for Entrepreneurial Behavior
- Digital Profiler | Digital Maturity
 Assessment^{JM KF}
- · Trier Guide for SME Analysis





My method kit, my tools, my programs

For Innovators

- · InQa Assessment for SME
- · Open Innovation SME Program^{KF}
- · Design Thinking
- · Walt Disney
- \cdot The future- thought backwards $^{\mbox{\tiny KF}}$

For Life

- · Tiara Integrated Leadership PlanSM
- \cdot Vision Board ${}^{\rm KF}$
- · Talent compass
- Tiara Areas of Life Bagua MapSM
- · Relationship building
- \cdot NLP, systemic approaches

So arbeite ich

CLARIFICATION

 $(\mathbf{1})$

ASSIGNMENT

γου

- · desire
- · problem
- · 1. solution idea
- \cdot 2. info package

\checkmark

 $\frac{\mathbf{WE}}{\mathbf{ME}} \times \mathbf{WE}$ discuss + reflect

ME

- \cdot determine goal
- $\cdot \text{ define need}$
- \cdot consider 1st step
- · questionnaires + interviews aiming at analysis

2

FRAMING

costs 1-4h time, courage + no money

YOU

- budget request
 + feasibility
- \cdot ideal timing
- \cdot quality requirement
- routines

\sim

 $\frac{\textbf{WE}}{\textbf{m}} \times \textbf{w}$ negotiate + decide

ME

- goal + demand + budget + timing + quality requirement **= offer + concept**
- \cdot realistic timing
- offer + concept + methods
 + agile setting + collaboration + efficiency = quality
- \cdot tools for collaboration

(3)

BEGIN WORK

costs 4h time + 1x money

 \checkmark

YOU

- \cdot get to know each other
- \cdot gaining trust
- · 1. experience
- 1. gaining knowledge and development

 \checkmark

WE ××

get on board + collaborate

\uparrow

ME

- · 4h workshop
- \cdot impulse lecture
- \cdot shadowing
- coaching/consulting session
- \cdot result visualization
- \cdot recommendation
- · step 2 ff.

$\left(\right)$

CONTINUE

costs less time, money regularly, generates growth

YOU

entering into a real working relationship

 \checkmark

WE ×× stabilize

| ME

 projects with or without contingent or contract from the first session up to 20 years of working relationship

= I am [will be] your trusted advisor surprise yourself

